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## Newsletter Spring 2016

### UREA/AMS SIDE DRESSING YIELDS OUTSTANDING RESULTS

If you farm any lighter soils you should try our Urea/AMS side dress program on your corn! If you do you won't believe the results! The blend we use has proven yield increase as high as 40 bushels/acre (even after a 6,000 gallon spring hog manure application)!

**SCHEDULE YOUR SIDE DRESS CARTS or YOUR ACRES TO BE SPREAD WITH HIGH CLEARANCE DRY SPREADER AS THEY WILL BOOK UP FAST!**



We now have 2 High Clearance Dry Spreaders but the schedule for work will fill up fast. So if you are considering side-dressing, whether we custom apply or you use a cart, give us a call so we can get you scheduled on our list.

### CONTACT US FOR YOUR SMALL SEED NEEDS!

We would like to be your small seed supplier for CRP seed mixes, waterway seed, pasture mixes, oats, grasses, legumes, and lawn seed. Contact your local office for all your small seed recommendations.



### NOT THE YEAR TO SKIMP ON HERBICIDE INPUTS!

With the weed resistance that is becoming more and more of an issue in SE Iowa our top priority is to combat this issue. Here are a few ways we can combat this issue together.

1. Right Rates- Running ½ rates usually ends up with ½ results.
2. Different Modes of Action- Increasing your modes of action, decreases likelihood of developing resistance.
3. Timely Application- Most herbicide labels read 4" weeds or smaller. Weeds grow at a rapid rate during the warm wet season. Making the proper application at the proper time critical.
4. Scouting Fields- For best results scout fields 24-48 hours prior to herbicide application. Then scout again 5-7 days after herbicide application to ensure weed control was effective.

Ask your sales representative how we can assist you in overcoming this difficult task.

**THANK YOU FOR THE OUTSTANDING ATTENDANCE AT OUR ANNUAL MEETING!**



**Dr. Barry Flinchbaugh PhD, Professor of Ag Economics, Kansas State University**

entertained the group with his insight on how politics affect our ag economy and his thoughts on the presidential race.



**DON'T HANDLE TALC/GRAPHITE ANYMORE!**

Wouldn't it be nice to be able to get rid of the black hands and steering wheels in the spring from applying graphite to your seed in the field? What about the empty jugs blowing around in the back of your truck or the hassle of trying to remember to pick up your talc from the equipment store?

Well now O'Toole Inc, Nichols Ag, and Muscatine Ag have an answer. We have purchased at all facilities Changing Times talc/graphite applicators. This will allow us to custom treat any seed with talc and graphite for this planting season. We will be carrying talc and 80%-20% talc graphite blends in a 10 pound jug or a 20 pound pail at each facility.

Please talk to your local seed rep about your custom treated seed needs or stop in at the location nearest you to pick some up.



**UNDERSTANDING RAINFALL & IMPACTS ON NITROGEN!**

Have you ever left the house in the morning and went the wrong direction to do field work just to find out that that particular farm got rain last night and you didn't know it until you got there?

Have you ever wondered if you put on enough nitrogen for your corn crop to make it to black layer or if you put on too much?

Climate Pro will send you an email with rain fall for each field every morning after rainfall was detected. It will also send you an alert if hail was detected so you know where to check for damage.

With Climate Pro you can also enter in your nitrogen program to see if based on historical data, current rain fall, and temperature if you will have enough or too much nitrogen to make your corn crop goals. This in turn could either make you more money by not shorting your crop on nitrogen or it could save you money by telling you that you are using too much nitrogen.

Talk to your local sales rep about Climate Pro and the benefits for you.

**CONTACT YOUR LOCAL OFFICE TO SIGN UP FOR THE 2016 YIELD COMPETITION!!!**

Don't miss your opportunity to be our next **\$1,000 winner!**